Introducing M.O.M. Version 12!

Delivering on the Benefits of Customer Centric Development

M.O.M. Version 12 Release 4 Highlights

Enable/Disable Ecommerce Products in Bulk - Provides merchants with the ability to enable and disable products for Ecommerce in Bulk. Streamlining the process of enabling products and quickly getting merchants up and running when integrating with Magento 2, Big Commerce, Shopify, Miva, and Amazon.

*Shopify Direct Integration Improvements – Shopify integration now handles inventory for kitted items. Another improvement is the product matching the stock table on download this allows merchants to bring in products without enabling first and acts as a catch all to ensure all products items are downloaded correctly into M.O.M.

*Enhanced Order Processing for Single line items- Provides merchants with the ability print out orders based on bin locations orders. This helps streamline and optimizes the process of picking single line-item orders.

*Enhanced ACVM - Provides merchants with additional information such as address type, non-deliverable, Address not found, Delivery Validation Notes and more. This provides merchants with crucial information to reduce the risk of each shipment and proving confidence that orders are shipped and received by the customers.

Return Code Improvement - Provides merchants with the ability to assign return codes specifically to M.O.M., P.O.P or both. Providing merchants with another layer of segmentation to optimize the return process.

Streamlined PCI Review Process - Provides merchants the ability to quickly confirm PCI changes by providing a prompt to review changes instantly.

Optimization

Improving the performance of M.O.M. and optimizing tasks that your business performs on a daily basis!

M.O.M. Enhance data purge- M.O.M.' s new purge routine expanded the number of tables being cleaned up and significantly improved the speed when purging data in the M.O.M. application. Making purging data much easier and faster. Now also includes CLI log table.

*Big Commerce Direct Integration task scheduler- Provides merchants with the ability to automate and schedule tasks such as downloading orders, syncing products and more without manually triggering them in M.O.M.

*Shopify Direct Integration Product Sync - Provides merchants with the ability to sync products from M.O.M. 12 to Shopify removing the need for double entry and streamline the process of creating your Shopify stock items.

Source key to coupon code mapping for Big Commerce Direct Integration- Provides merchant the ability to map coupon code to source key which can be use in reports to track the use of coupons.

Composite Inventory Sync for Big Commerce Direct Integration- M.O.M. BigCommerce direct feed now allows inventory sync for composite items. This feature provides the options for merchants to transfer units of composite items based on units that can be assembled.

Support for Product Categories for Big Commerce direct Integration- M.O.M. now supports the publishing of Product Categories to Big Commerce. Further enhancing the integration when publishing products to Big Commerce.

Enhancements to view composite items in the Partitem id the assembly kit function - Users can now view the list of components that each Composite items are built of which gives them quick and easy access to the details of Composite items in the same screen.

**Shippo International Module – Now merchants can enjoy a streamlined workflow to ship orders internationally! The Shippo International Module allows merchants to conveniently complete Item and Customs Declarations within M.O.M. along with an efficient workflow to print Customs Declarations, Commercial Invoices and Shipping labels. Combined with the use of the Shippo Rate Shopping Module, you can optimize savings when shipping overseas.

*BigCommerce Direct Integration - Provides direct integration of M.O.M. and BigCommerce allowing merchants to download & acknowledge orders, sync products & inventory, and sync shipment information. In addition, this integration supports tokenization of credit cards and the ability to authorize credit cards in BigCommerce and capture funds for transactions in M.O.M.

*Shopify Direct Integration – Shopify is now directly integrated with M.O.M. and merchants can download prepaid orders, sync inventory, and sync shipment information. *Coming soon M.O.M. will have the ability to sync product information to Shopify.*

*Salesforce Commerce Cloud Direct Integration - Merchants now have an efficient way to manage and fulfill orders, synchronize product & inventory and more with ease, **within** the M.O.M. application. Direct Integration to Salesforce Commerce Cloud will streamline the process of passing data between the two applications, saving time, and reducing manual entry of information.

*Avalara Direct Integration - Manage sales tax collection, reporting and more, seamlessly with M.O.M.'s Direct integration to Avalara. With features like street level calculations, product and customer exemptions and uploading of invoices, just to mention a few. Handling taxes in M.O.M. has never been this easy.

Automatically Print return labels with Shippo - Build trust, drive sales conversion and increase customer satisfaction by making it easy for your customers to have a positive return experience.

Search preferences for Ship-To/ Gift To addresses - Quickly configure your search preferences for ship-to & gift- to addresses to optimize and streamline your customer look up during order entry saving valuable time for your Customer Service Representatives (CSR).

Ease of use & Convenience

Making M.O.M. easier to use and enhancing the user experience.

Inventory Accounting Prompt - Changing inventory accounting method in Global Parameter now provides users with a prompt to inform them of the consequences when changing the accounting methodology.

Point of Purchase Credit Card Requirement – New Prompt added for Retail account requirement when tokenizing M.O.M. providing clarity of what is needed when going through the tokenization process.

RMA improvement – Provides additional prompt before processing to ensure RMA is not accidentally processed.

Update Self Service Portal Menu – Updated Service Portal Menu to include updated information allowing merchants to quickly get access to announcements to updated contact information.

Return Entire Order - Provides merchant a quick and easy way to return all products in an order with ease.

Bulk update stock information - Provides merchant a way to export stock information for editing and importing the changes in bulk. Making bulk updates to stock information in M.O.M. is a breeze.

*Indicates module purchase is required
**Requires Shippo Module

Big Commerce Direct Integration to import prepaid orders - Provides merchant an option to import orders as prepaid.

Big Commerce Direct Integration to look up stock number on import - Provides merchant another layer of convenience when downloading orders from Big Commerce removing the need to set up stock items to be available.

Reuse previously remove Credit Card - Provide merchant to reuse a previously removed credit card from M.O.M. Allowing for ease of use in our payment screen when cards are accidentally or mistakenly removed.

Option updates via web services - Allows merchant to easily update options via webservice.

New Label for Card Purge - Purged card now displays as CardPurge instead of XXXXX.

Importing Restricted Item - New behavior when importing restricted items no longer removes items but places it on manager review and includes an exception report. Allow CSR and Managers an easier and streamlined process when reviewing these orders.

Require email address upon customer entry - Improvement made during creating new customer system will ask for email address.

Delete Purchase Order - Improvement to the existing functionality when a purchase order is no longer required it can be deleted.

SL Store Publish Screen automatically takes you to the next tab after login - Publishing to SiteLink is now a little easier with this improvement. Upon login it will take users conveniently to the next tab.

CC- Authnet and Fraud hold improved message - Provides improved messaging when handling fraud hold orders from authorize.Net.

Simple purchasing screen single stock item look up - Allows the convenience of looking up one stock item via the simplified purchasing screen.

Permission to Allow / Restrict to change Invoice Due Date - Assign access to specific customer service reps to change invoice due date in order entry without the need of a manager's approval saving both CSR and Managers time.

Permission to Allow / Restrict Option for Come back later - Assign specific users to access this option to reduce and avoid unnecessary locked orders or read-only orders due to CSR's using come back later functionality during order entry.

Dropship expected date now available in other info – Expected Date is now easier to share with your customers within the order entry form, setting proper expectations up front reducing the number of follow up customer service calls. When a customer does call, it is easier to share the dropship expected date.

Improved other info hierarchy and New External ID field - Improving other info hierarchy allows merchants more relevant information and the new external id will be available as a reference for the

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imported stock item from different channels. This allows the CSR to provide critical information to customers during the order entry and follow-up engagements with customers.

Exclude TaxJar Invoice based on Order Types – Avoid and Eliminate the potential risk of double reporting taxes to TaxJar with this new feature. Especially if you are using other carts or marketplaces where TaxJar invoices are being uploaded directly.

Print Purchase Order from the view/edit screen – You have the option to print Purchase Orders directly within the Purchase Order view and edit screen. Allows the merchant the flexibility to print purchase orders for the first time or print a copy as needed.

Print / Export Supplier Invoice List – Reconciling your purchase orders and dropship purchase orders just got easier with this new feature to allow the printing or exporting of the supplier invoice list.

*Avalara Option to send Bill-to Exemptions – Introduced for specific use cases where Bill to exemptions is sent over for Ship to address. This option provides more flexibility for merchants that fall into these scenarios.

*Avalara Sandbox Option – Provides merchants a means to test Avalara on a sandbox account prior to going live. This allows merchants to ensure all settings and configurations are set properly and are behaving as expected.

Shippo Service Level Option for Shipsurance - New option allows merchants to set this on the service level providing the flexibility needed to pick and choose which service levels Shipsurance ensuring all packages are insured accordingly. Shipsurance provides a one stop shop with low rates to insure packages with quick reimbursement for any damaged or lost shipments.

Shippo Service Level Option for Retail Rates – New option allows merchants to request retails rates on each service level in cases where negotiated rates might not be available.

Price and Special Price Change prompt – New prompt provides options to users to update current open orders to the change made to the price or special pricing in stock maintenance form. Provides merchants with a quick way to update all open orders with new pricing.

Support for California City Alias – M.O.M. will now provide prompts for zip codes that contain more than one city. This improvement will allow for the users to pick and choose the city name to reflect proper information on the customer record.

Purchase Order Review (Created and Edited) - Purchase Order Review now includes a new set of information on who created the purchase order and who edited it last. Making reconciling and follow up on the purchase orders much smoother.

M.O.M. Report Stock Item Department - For SiteLINK merchants, this new report displays all the departments a stock item or a group of stock item belong to. Moving stock items across departments is now much easier to accomplish.

Emailed Purchase Orders Branding – This improvement leverages the existing invoice branding features in Global Parameters so they can be applied to your emailed purchase orders. Provides confidence to your vendor while promoting your company and brand.

Avalara Support for Colorado Delivery Fee – Support for Colorado's delivery fee.

Enhancement of Existing Features

Extending current functionality and allowing more flexibility in M.O.M.

Improved Save As Function – Save as function has been updated to no longer copy bin/lot information when used.

Improved Bin lot handling - Bins with lot numbers now have the feature to not display bins with zero units during order entry. Allowing merchant's CSR an optimize view of the pick locations for items with lot numbers.

FBA Orders Invoice Payment Improvement- FBA orders no longer check credit limit for customer as orders are prepaid.

Shippo International Support for APO addresses - Provides merchants with the ability to ship to APO addresses with the Shippo international shipping module.

Avalara Support for SiteLINK - Avalara is now supported in SiteLINK.

Support for excluding Avalara orders based on multiple order types - Allows merchant to exclude orders to Avalara based on multiple Order types.

Expanding fields for Issues_snt - Expanded the field to allow merchants more flexibility and reduce data issues.

Searchable Address Line 1 for Customer look up - Now merchants can search for customers via the Address line 1 field. Providing more options and flexibility to merchants when looking up their customers.

Sales Tax Collection Report for Marketplace Facilitated Tax – Comprehensive view of all your market facilitated tax orders. Using our multiple filters to segment your sales tax collection report as needed.

Customer Websites – Website links found in the customer record now open via user's default browser.

Improved Loyalty program – Points will only be generated on purchases made by credit card, check, or invoice.

Improved Stock Deletion – Stock deletion now includes the removal of records in the corresponding attribute tables. Avoid orphan records and potential data issues.

Export stock and inventory information via Import Export Module wizard – Exporting of product and inventory information from M.O.M. is now available in our Import Export Wizard. Allows a simple way for merchants to upload this information to applications or carts.

Export shipping information via Import Export Module wizard – Shipping information can now be exported from M.O.M. via our Import Export Wizard. Allows merchants, a way to upload shipping information to applications and carts.

Option to Opt In or out for Emails – Preferences for receiving emails from 3rd party applications can now be imported into M.O.M. leveraging the updateaddr flag. This will automatically update the no email flag in M.O.M., so merchants can keep track of customers opting in or opting out of emails.

Improved Emailed PDF Invoice – When emailing PDF invoices, you now have an option to hide the body of the email. Enhances security and prevents your correspondence from being flagged as spam.

TaxJar Support for bracket taxing for Florida and Pennsylvania – Our integration with TaxJar now supports bracket taxing from Florida and Pennsylvania ensuring the most accurate tax calculations when shipping to those states.

Expansion of the reason field in Exceptlog – Expansion of the reason field now provides the full context of each exception recorded in the table, making it easier to resolve exceptions.

Updatable Email Address on Order Import - Email Addresses can now be updated during order import for existing customer where updateaddr flag is toggled. This provides the merchant with the benefit of being able to keep email addresses up to date much more easily when connecting to a cart or marketplace.

Security and Compliance
Securing your business and your customer's data

Purchase Order Deletion - Deletion of Purchase Order now have a user security setting allowing merchants to properly provide access to users/resource that requires the ability to delete purchase orders.

Authorize net Fraud hold automation - Provides merchant a way to approve or decline fraud held transactions in Authorize.net directly in the M.O.M.

Support for Authorize net Fraud hold settings - Supports Authorize net Fraud settings. This improvement will now provide a procedure to allow the process of these fraud holds when entered in M.O.M.

PCI Secure Software Standard (S3) Certified M.O.M. version 12 has been certified by the PCI council under their newest security framework. The new standard considers the security of the whole application in addition to credit card data, M.O.M. version 12 is one of the first applications to be certified to meet these requirements. This ensures all sensitive data such as credit card data, customer information, database and more are properly secured and maintained when using the M.O.M. application.

> **Critical Application changes** Tracks critical application changes and sensitive configuration changes to provide visibility to merchants. This allows merchants to validate who made the changes and consider the impact on the organization.
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> **Database update/changes** Tracks database changes to protect and provide visibility to merchants for changes made to the database.
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> **Improved Password Generation** Provides stronger security on all encrypted data in the M.O.M. application through improvements for password generation and encryption, reducing the risk of a data breach.
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> **Activity Tracking for Password Change -** Tracks changes for user passwords to secure the M.O.M. application and provides visibility to the management team of all changes.
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> **Updated password policy** Provides a more stringent requirement when creating a password in M.O.M., resulting in a more secure application.
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> **Improved Key Management Process** Provides an updated method proven to be a stronger approach when encrypting sensitive data. Provides further security within M.O.M., reducing the likelihood of a data breach.
>
> **Secure Delete function** We improved the process to ensure all sensitive data is removed completely from the hard drive, database, and memory.
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> **Executable Validation** Provides a check to ensure the M.O.M. executable is valid before the application is launched.
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> **Secure Coding/Release process** Provides another level of security during the development process to make sure code is secure and adheres to PCI guidelines of checks and validations before releasing.

SiteLINK Hosted Payment Form Provides secure hosted form directly from Authorize.net, removing any credit card data from being entered directly or stored within SiteLINK. Combined with M.O.M. s improved tokenization processes, creates a closed a system where credit card data is never stored in SiteLINK or in the M.O.M. application. This significantly reduces the likelihood of a data breach.

SiteLINK Encryption support for new key management process Supports the new PCI S3 framework and provides enhanced security for M.O.M. and SiteLINK.

SiteLINK Shopper Password Improvements Passwords for shoppers are now encrypted and increased in length. SiteLINK shopper passwords are more secure than ever.

Enhancement to Shippo Configuration - Shippo configuration now has options to hide sensitive data (API key). Allowing for a secure experience when viewing the configuration screens.

Secured Amazon PII data Further securing Amazon data with new PCI certified key management process.