

Available Now M.O.M. Version 11 Release 2!

Realizing the Benefit of Customer-Driven Development

Your business needs a partner who understands your needs and who is dedicated to helping you succeed. Freestyle wants to help you reach your goals, and M.O.M. Version 11 has been built with *real customers'* input to better address *their* true, actual, critical needs. We've spent the past two years hard at work, listening to customers' feedback and building the latest version of M.O.M. to:

- **Optimize** workflows
- Make M.O.M. *Easier and More Convenient* to use
- Enhance Critical Features and processes
- Keep pace with the tools and PCI directives to keep your business **Secure**

Optimization

Improving the performance of M.O.M. and optimizing tasks that your business performs on a daily basis!

*New Filter for Advance Order Processing Module - Filter by Area of Warehouse - Allows batch processing for high volume, single item orders to be filtered based on defined area of the warehouse. Users with high volume picking requirements can now limit the picking path and footprint to specific areas to achieve faster batch completion and optimal pick times. With this addition to existing AOPM options, merchants can now save even more batch filters, allowing them to easily run specific batches for each zone or bin locations.

Improved Lot/Bin Management - New user preference to hide empty bins with assigned lot numbers. Manage lots with a streamlined view of product remaining in the warehouse.

New Alternate Order Number Field in Batch Processing Screen View List - Introduces the alternate order number field into the batch processing view list screen. Easily view origin source (SiteLINK, Amazon, Ebay, Magento, etc.) within the view list screen. When combined with AOPM, users can quickly review and edit orders from the batch processing screen.

(Not required, but works better in conjunction with AOPM)

New Purge Options to Effectively Manage DB Size - Offers merchants new tools to quickly purge select transactional data sets within 30-, 60- and 90-day ranges. Managing the database's size and usability has never been easier.

Improved Return Order Call Tag for Shippo - Box Defaults - When creating call tags, box dimensions now default to original box dimension. Quickly process return order call tags accurately with the default box dimensions included.

New Filters for Stock Look Up - Provides more filters to quickly and more efficiently look up products in M.O.M.

Prevent Over Selling on Discontinued Products - New prompt displays maximum quantities available for sale to the CSR to prevent overselling.

New SiteLINK Feature: Improved Tools to Organize Products Across Departments - Introduces a new department search in the Stock Maintenance and Department screen to allow merchants to quickly make edits for departments and add/remove products from specific departments.

New Credit Card Token Option for CVV - Provides options to require CVV on Tokenize Credit Card Transactions to allow users to process subsequent tokenized credit card transactions faster.

Note – For items marked with an asterisk (*) see the Advanced Order Processing Module Solution Sheet for more detail.

Ease of Use & Convenience

Making M.O.M. easier to use and enhancing the user experience.

Custom Reminders for Specific Customers - Allows merchants to create custom reminders for each customer record. When opening a customer record, M.O.M. will prompt users to view the customer note or default to the General tab. This significant change to how M.O.M. displays configurable information for each customer means that whenever a customer record is opened, the CSR will have detailed information on how to appropriately handle each customer.

Quick Copy of Alternate and Order Number - Allows the CSR to copy Order Number and Alternate Order Number within the order entry screen to make sharing order numbers or alternate order numbers in messages or emails with associates and customers easier than ever.

New Feature to Reprint/Recreate AR Report and Export File for QuickBooks - New function to allow merchants to reprint and recreate AR Report and QuickBooks Export File. Provides the convenience of reprinting and recreating AR Reports & QuickBooks Export files that previously would have needed to be manually-created Journal Entries in QuickBooks.

Quick Reference for CSR's to Locate Items within a Catalog - Provides the CSR online or on the phone with a customer quick reference tool to locate a specific item by page within a catalog, offers visual cues to find the product faster. CSR's can now easily assist customers locate products faster, reducing time spent on the phone and providing a better buying experience to ultimately close more orders.

New Exception Report for TaxJar Invoice Upload - Provides an exception report that includes order number and reason of failure. Easily identify and address exceptions for TaxJar Invoice Upload.

Club Membership: New Message Identifies User Accessing Club Record - User ID now displays when club membership is being reviewed.

Purchase Order: New Message Identifies User Accessing Purchase Order - User Name now displays when purchase order is being reviewed.

New Customer Notice Send Option - Provide options to default to printer or email when sending customer notices, allowing users to send Order and Shipping Status with ease.

Daily Club Membership Order Notifications - Notification for Club Membership and Repeat orders can now be set up to display the number of orders that will need to be processed each day upon login.

Order Notes Retained on Cancelled Orders - Orders notes are now retained when orders are cancelled.

Support Contract Validation - New option to validate and update support status for M.O.M. application to avoid any disruptions.

Enhancement of Existing Critical Features

Extending current functionality and allowing more flexibility in M.O.M.

Predefined Box Size - Allows warehouse staff to define commonly used box dimensions and easily assign them to orders, so users can easily select the correct box for every order to ultimately save on packaging costs.

Redesigned View of Purchase Orders - Redesigned Purchase Order view provides additional information and functionality within the summary view. Provides a faster way to view details about individual POs.

Improved Return Call Tag for Shippo - Alternate Address - Allows merchants the option to add an alternate return address.

Enhancement for Sales Tax Exemptions - Addresses the need to manage sales tax calculations in M.O.M. by making the ship to address the primary deciding factor, providing the most accurate sales tax calculation possible.

Validation of Tokenized Credit Card Data - Validates credit card token data being imported into M.O.M. by using a matching process in Authorize.net. Exposes problem orders on import and allows merchants to process orders faster and without the need to contact customers for credit card information.

Easy Setup for M.O.M. User Preferences - Reorganized user preference form accommodates new options and ease of use, including easier view of the user preference, better user experience and faster setup.

Summary for Invoices Emailed During Batch Processing - Displays a summary on screen for all emailed invoices processed in Batch. Provides a visual display of emails that were sent successfully versus how many failed.

Default Customer Type Codes Now Available in IEM Import/Export Module Define Settings for Imported Orders - Allows merchants to define Ctype 1, Ctype 2 and Ctype 3 on import. Imported orders now can have a default Ctype, so merchants can segment new customers upon importing into M.O.M. Automates the process of defining customer attributes from eCommerce Platforms and Marketplaces during import of orders. Enhances the ability to segment customers for reporting, targeted marketing and pricing promotions.

Improved Picking Path for Composite/Kits Orders - Pick tickets for composite/kits now sorted by bin location. Allows for more efficient picking based on bin location, resulting in faster picking.

Credit Card Error Message Displayed by Individual Order - Tool tips now display detailed information for orders with credit card errors. Errors on credit card processing will now display through the authorization process, with information that promotes faster resolution of the error, yielding a higher rate of sales order capture and fulfillment.

New Keyword for Customers Notices for Dropship Orders - New keyword (%%DROPSHIP) triggers the display of Stock Number, Quantity, Description, Status and Expected Date on customer notices. Eliminates follow up calls to call centers by providing relevant information on drop ship orders to customers.

Revised Fieldname on "Allow Back Orders on Discontinued Products" - Fieldname now clarifies "allow back orders on discontinued products" and includes on-hand inventory and on-order quantities only. Offers clarity and faster sell through of discontinued products.

Refinement of Global Parameter Setting: "Print Component Items of Composites" - "Print Component Items of Composites" setting is only available when "Print Individual Pick Tickets" or "Print Master Pick Report" are toggled on. Intuitively select the proper setting for printing composites and ensure correct information is printed on the pick tickets.

Record M.O.M. Version by User - Record M.O.M. version by user. M.O.M. works best when every user is on the same version. This enhancement allows the Admin to review versions by user and move them to the company standard version.

Streamlined Stock Upload Workflow for Import Wizard - LU date (Last Update) is used to track when stock was last modified. M.O.M. can now easily identify which stock records need to be published to external marketplaces. The time it takes to upload changed stock items is reduced significantly, often to just minutes, by constricting the flow of information to just the essential items.

Ship Date Displayed on Order Entry Form - Ship date is now displayed on the order entry form header once order is shipped and completed, allowing CSR easier access to the ship date when reviewing orders in M.O.M.

Security & Compliance

Securing your business and your customer's data.

Enhancement for Audit Tracking: Product User Defined Fields (Demographics) - Easily Identify any modifications on the product user defined fields (Demographic). See at a glance any changes made to product user defined field (Demographic), the time it was made and who made changes.

Enhancement for Audit Tracking: Customer Order Line Item Custom Information - Easily identify any modifications on custom line information for orders. See at a glance any changes made to custom information, the time it was made and who made changes.